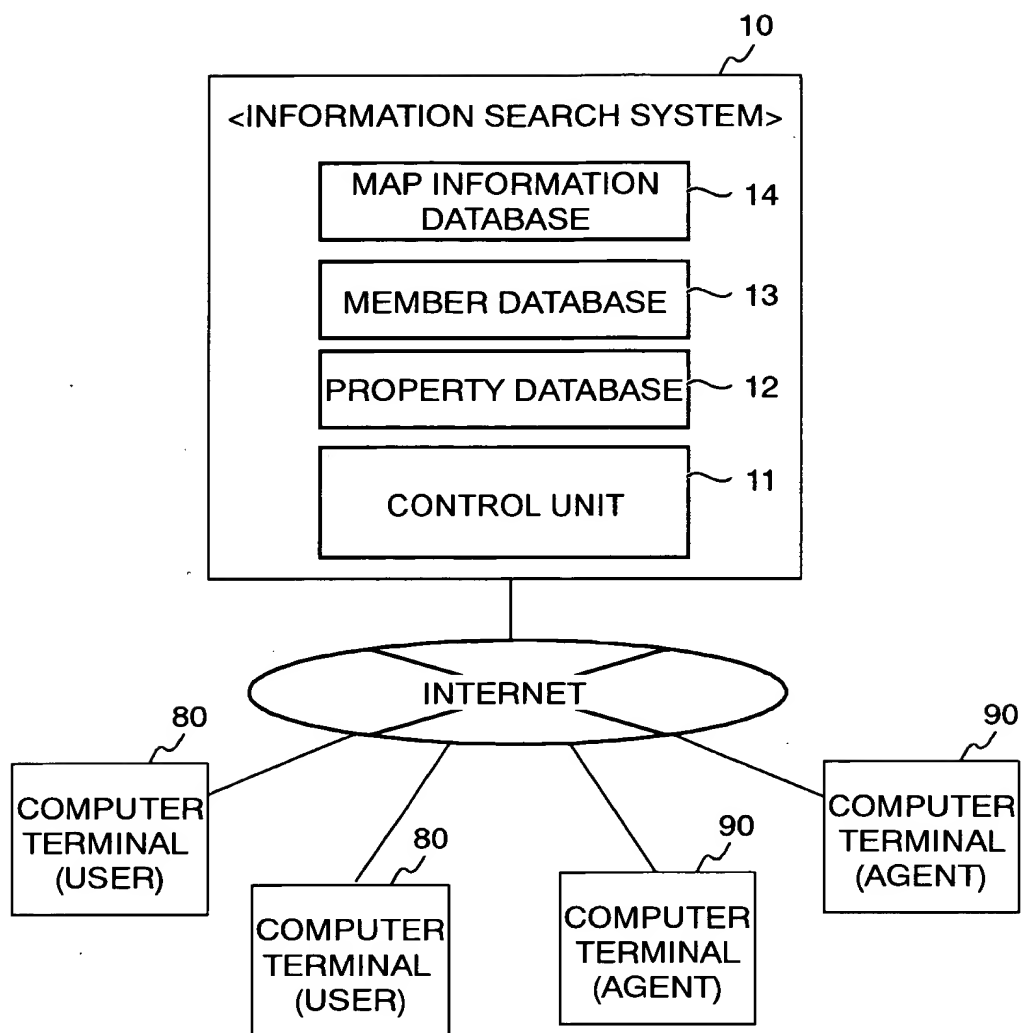


FIG. 1



0908254 11004  
TOP SECRET

FIG. 2

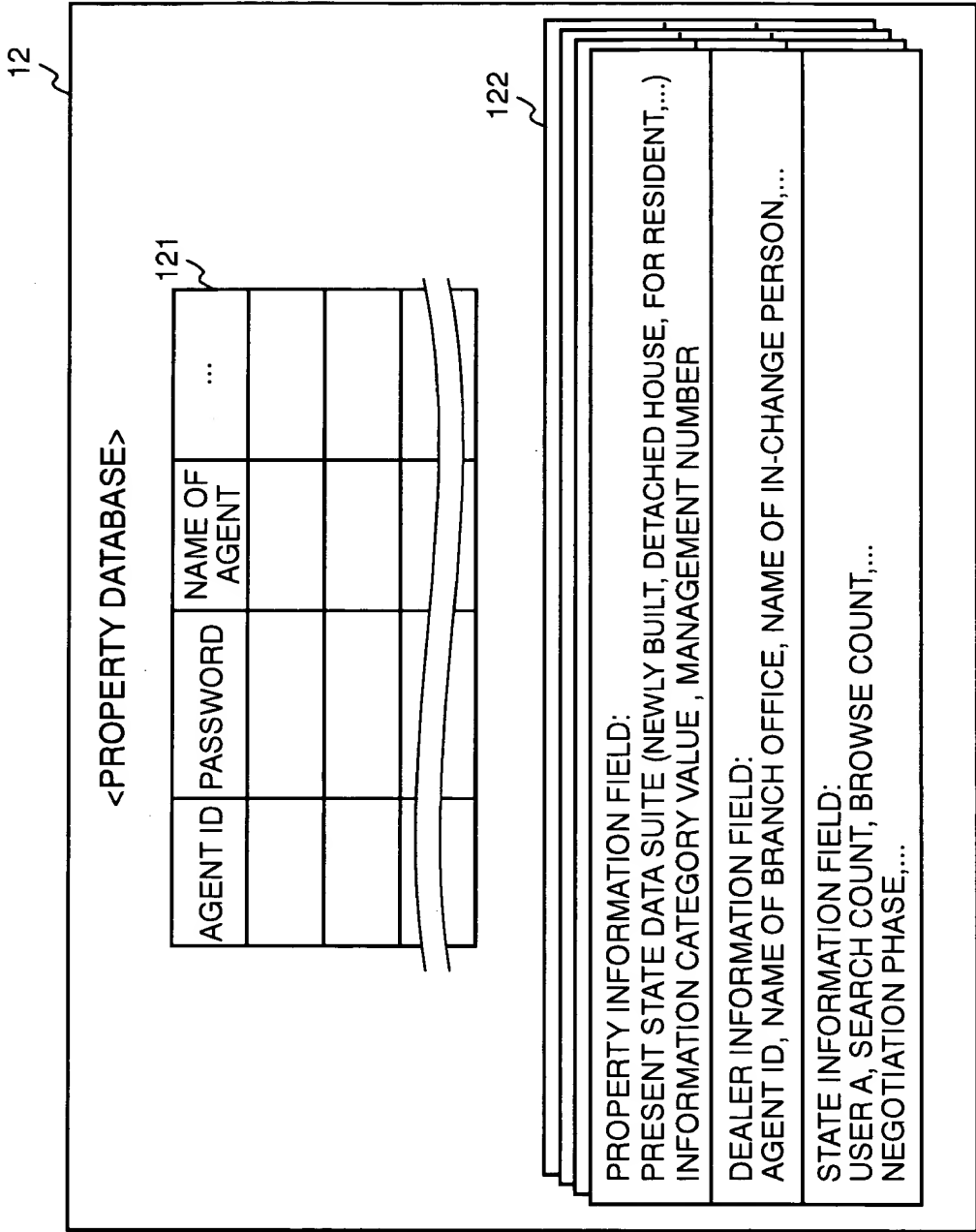


FIG. 3

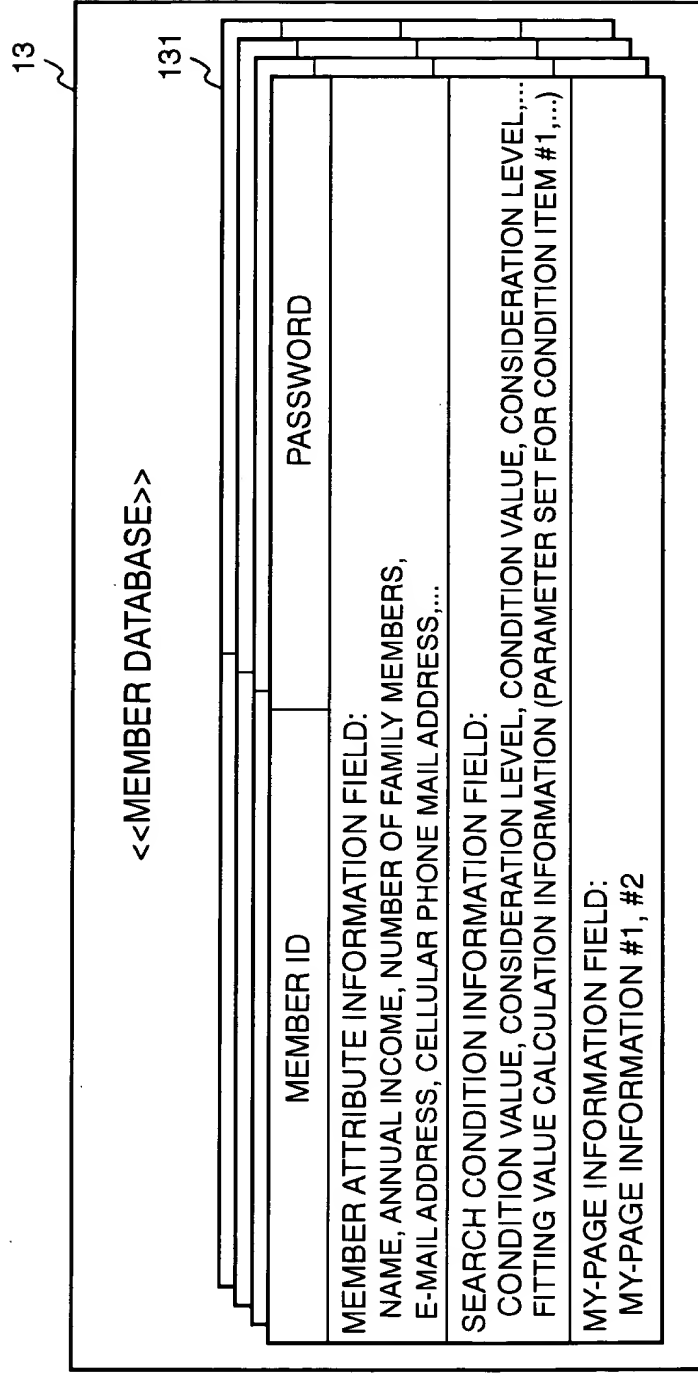


FIG. 4

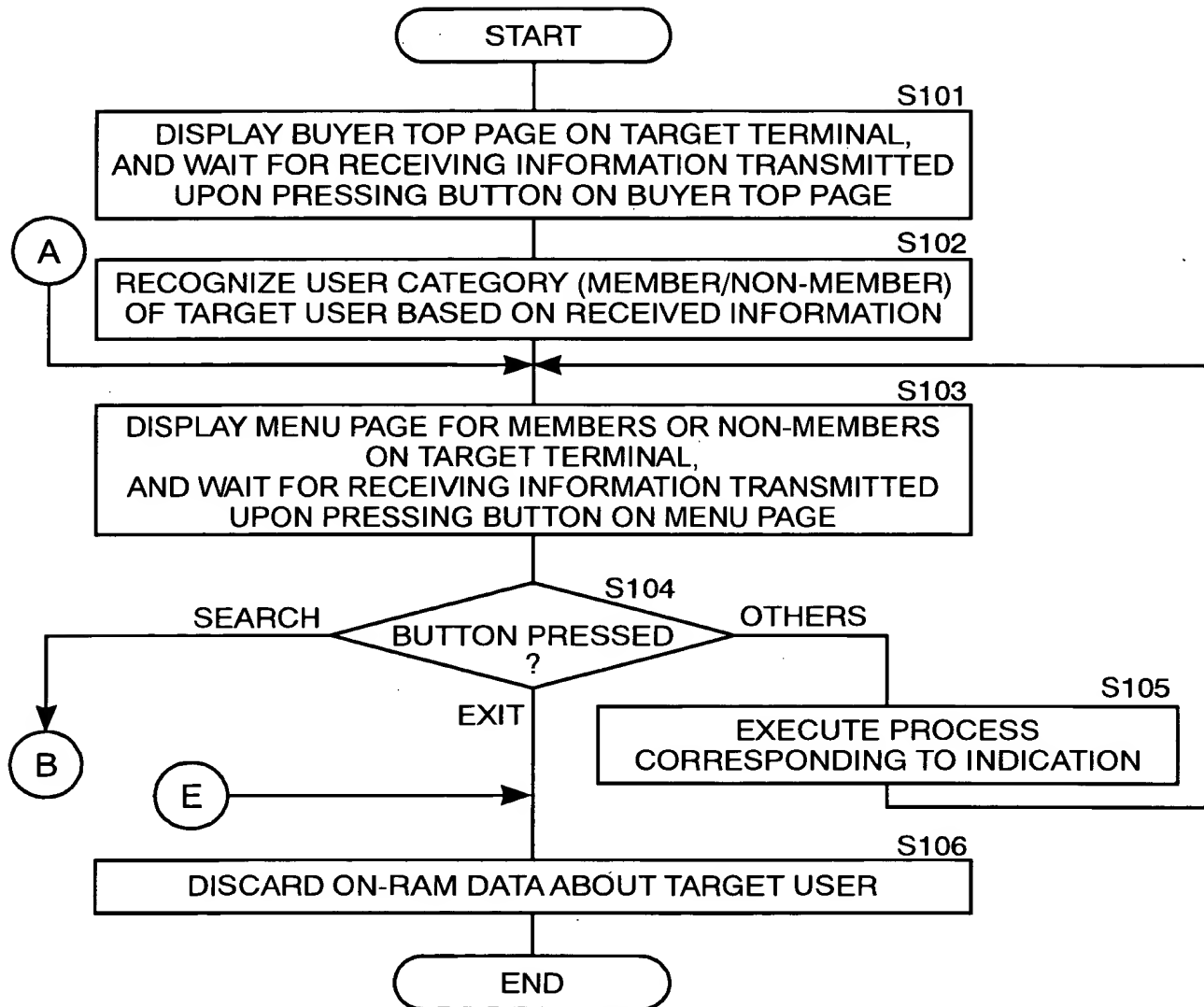
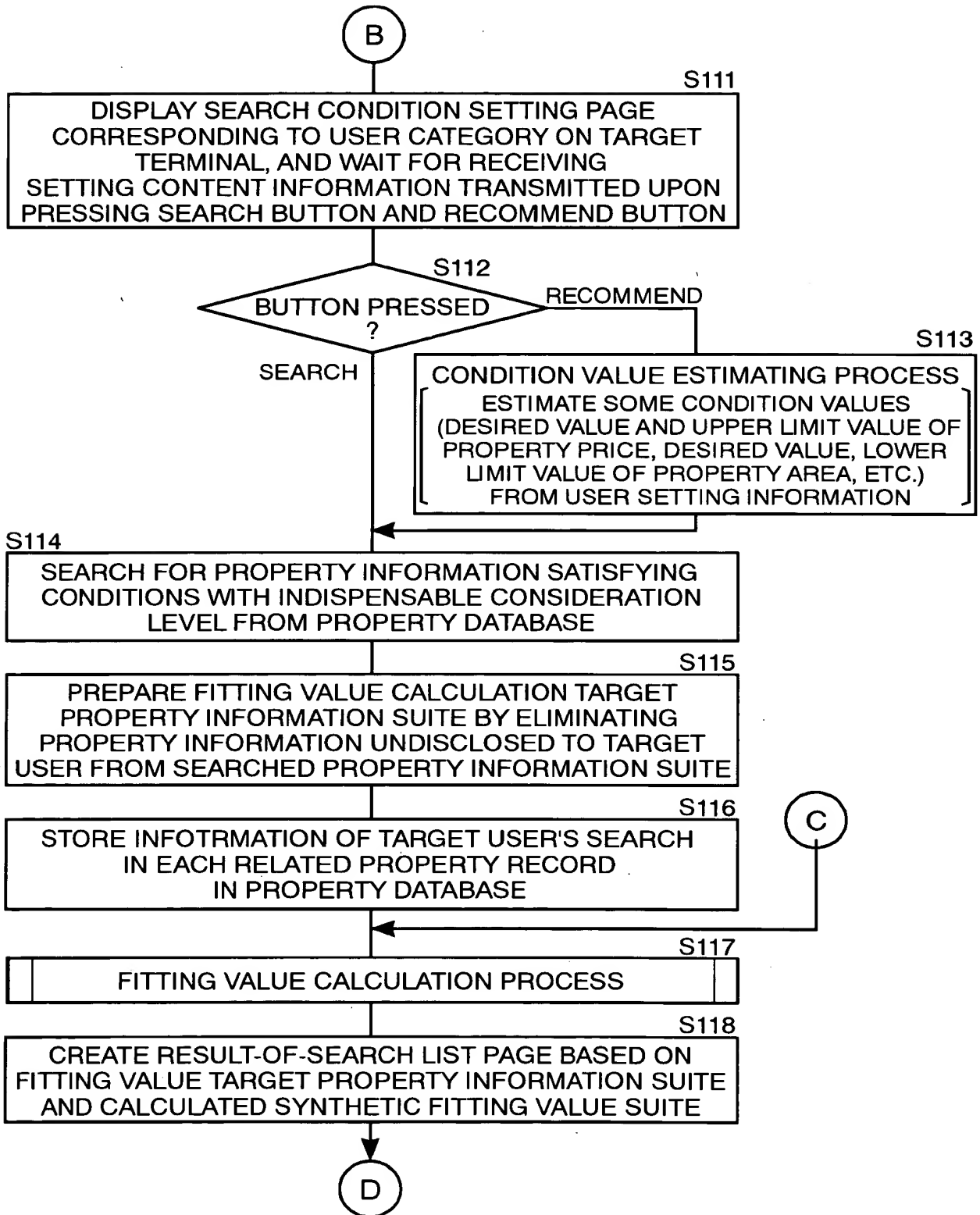
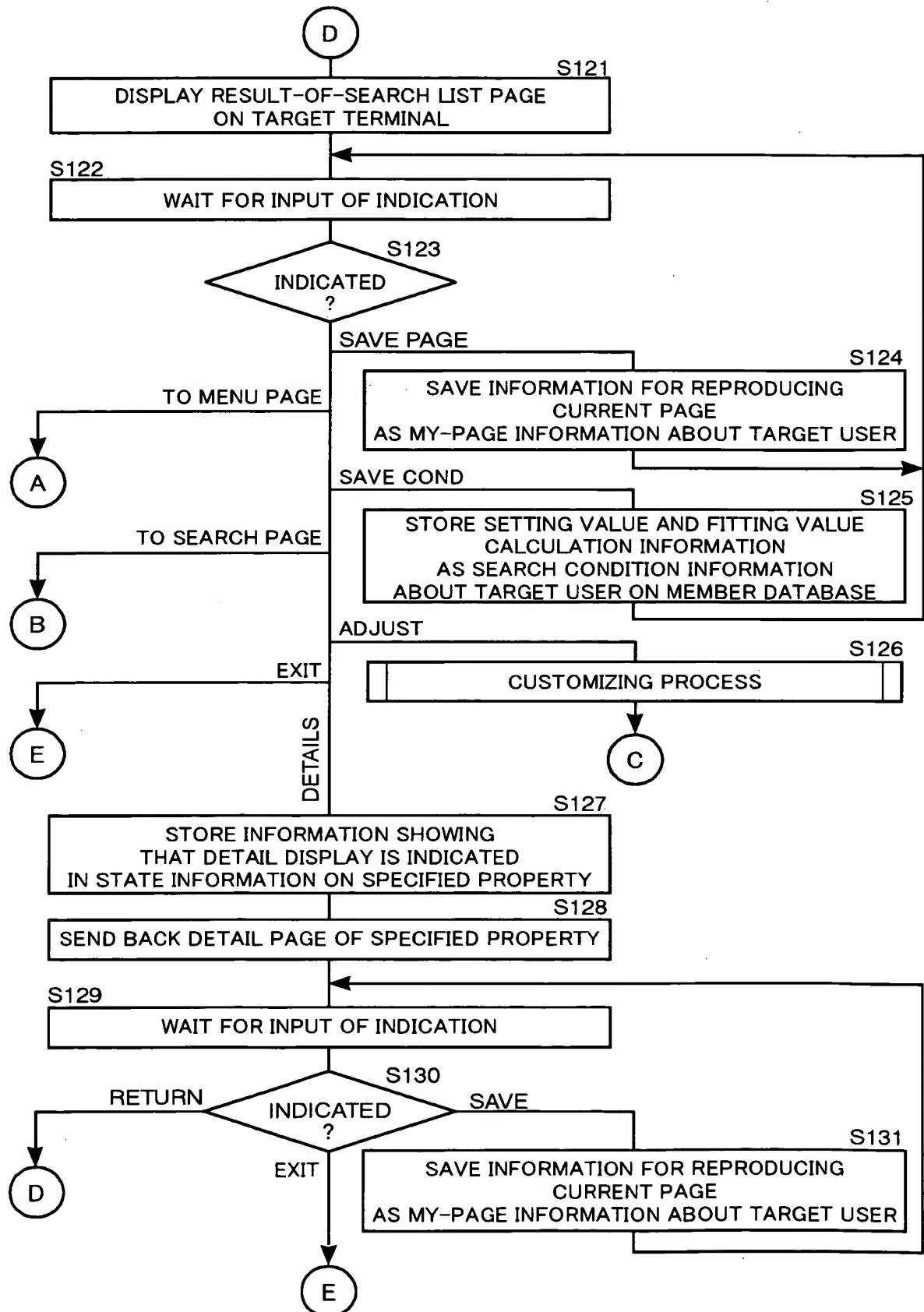


FIG. 5

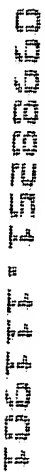


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# FIG. 6



10      11      12      13      14      15      16      17      18      19



# FIG. 8

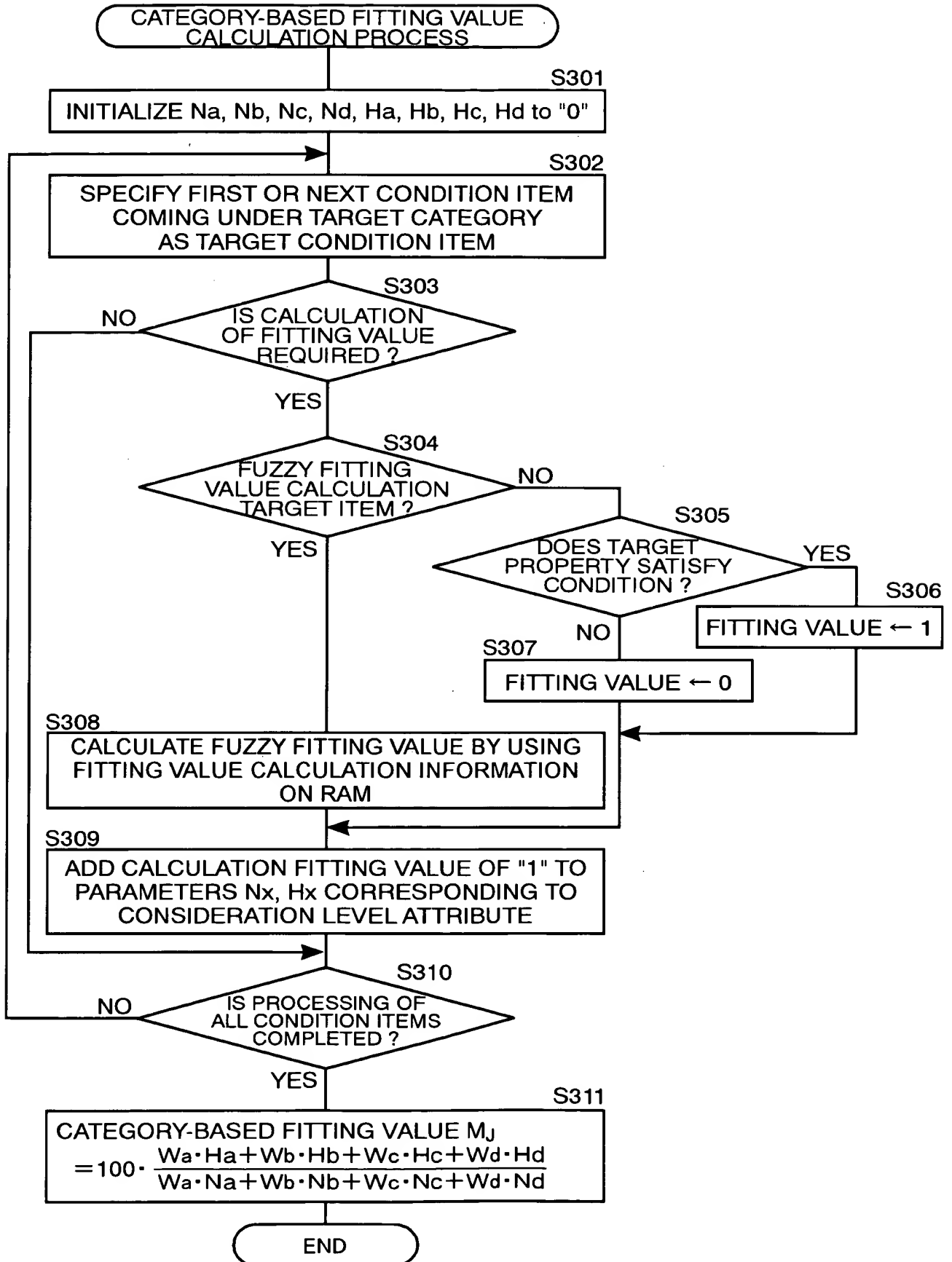


FIG. 8



FIG. 9

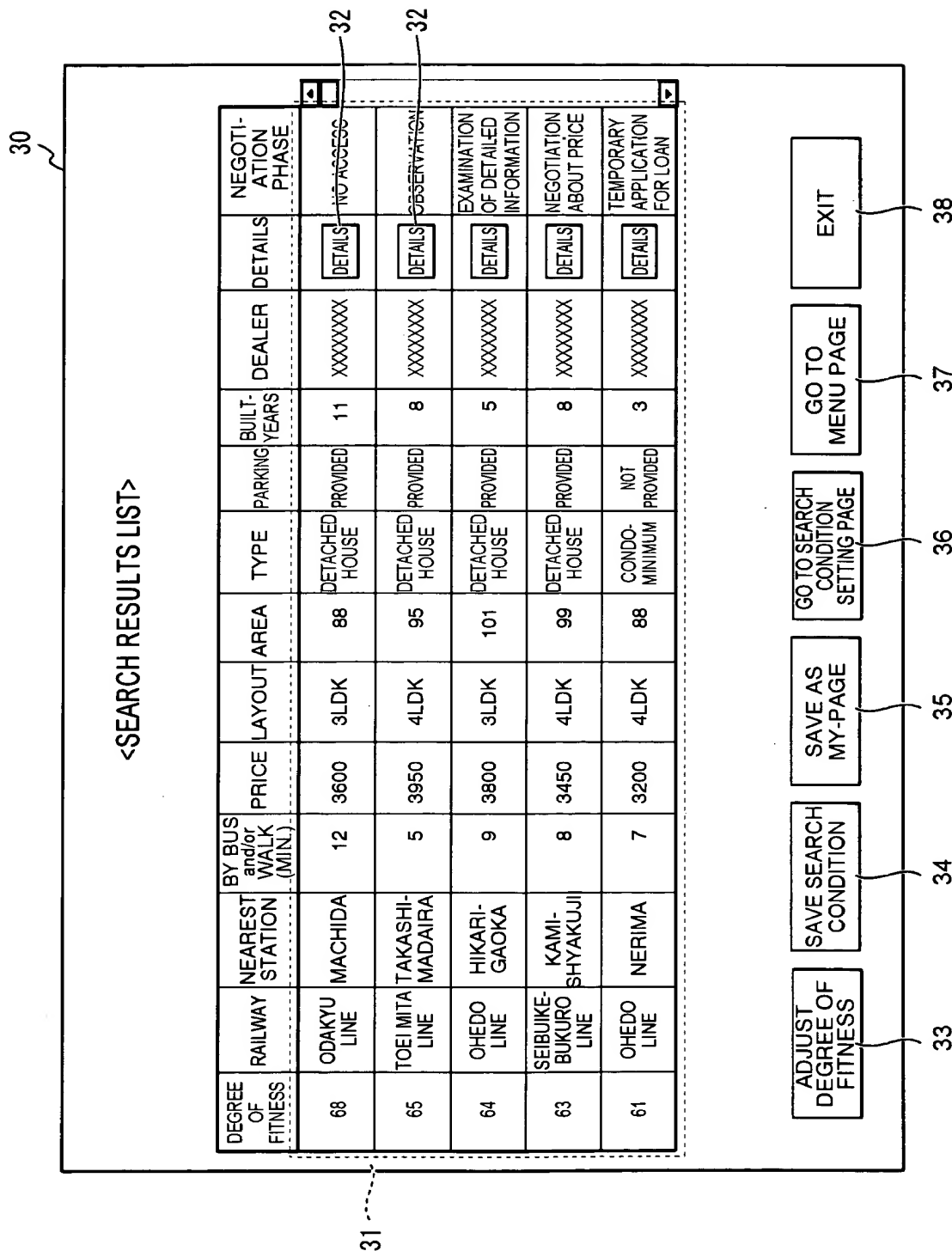


FIG. 10

41
42
40

**YOUR DEGREE OF FITNESS**

64

POINTS

LAYOUT

6-MAT  
WESTERN  
STYLE

7-MAT  
WESTERN  
STYLE

6-MAT  
JAPANESE  
STYLE

10-MAT  
DINING KITCHEN

EXTERIOR

**DETAILED INFORMATION**

TYPE: DETACHED HOUSE

LOCAL DISTRICT: NAKADAI, ITABASHI-KU,

PRICE: ¥48,000,000

TRAFFIC: 3 MIN. FROM NARIMASU ST.

AREA: 50M<sup>2</sup>, BUILT-YEARS: 6

DIRECTION: SOUTH

LAYOUT: 4LDK

TRANSFER DATE: IMMEDIATE

RIGHT: OWNERSHIP

REMARKS: ORIGIN OF STATION, CORNER LOT, LAND FOR REZONING

① EQUIPMENT

64

POINTS

② COMMUTE TO OFFICE

35

POINTS

③ COMMUTE TO OFFICE

35

POINTS

④ TOWN SCENE

78

POINTS

⑤ SHOPPING

104

POINTS

⑥ PUBLIC FACILITIES

65

POINTS

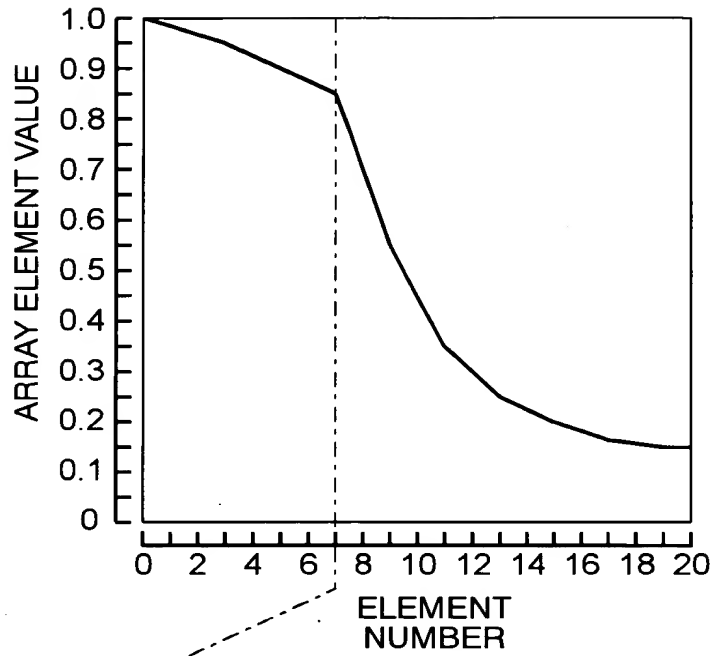
SAVE AS MY-PAGE

RETURN

TERMINATE

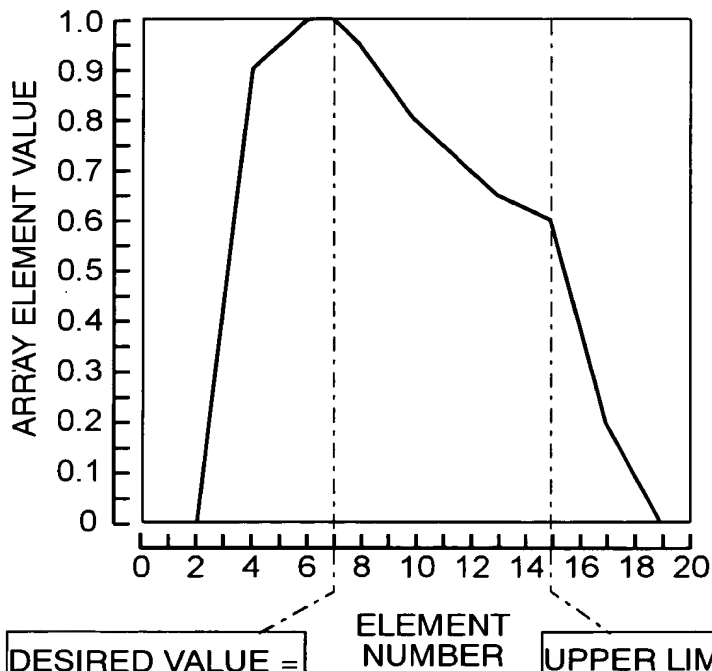
43
45
46
47
48

FIG. 11



UPPER LIMIT VALUE =  
CORRESPONDING VALUE OF PROPERTY

FIG. 12



DESIRED VALUE =  
SALES PRICE

UPPER LIMIT VALUE =  
SALES PRICE

FIG.13

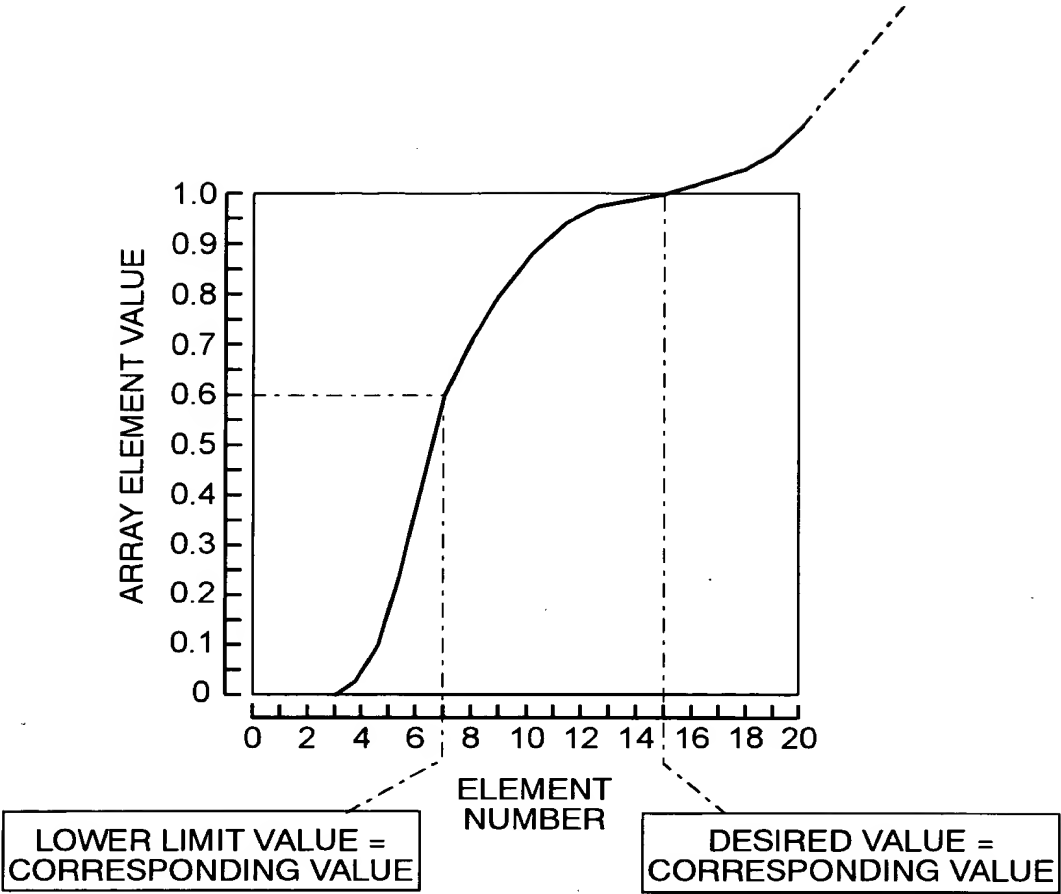
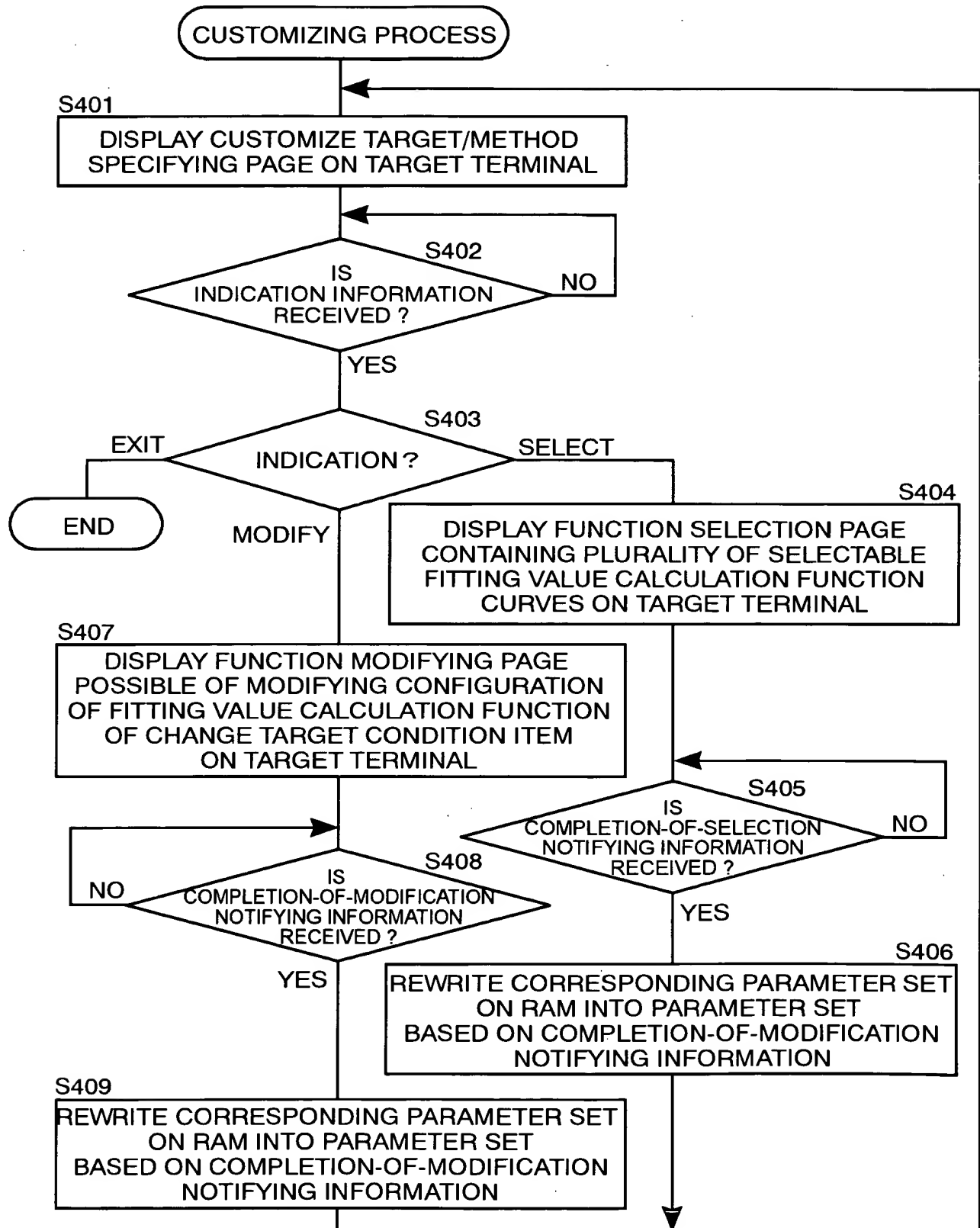


FIG. 14

		PRESENT STATE OF PROPERTY				
		LD	L&D	L	D	LorD
BUYER DESIRED CONDITIONS	LD	1	1	0.6	0.5	0
	L&D	1	1	0.6	0.5	0
	ONLY L	1.2	1.2	1	0.8	0
	ONLY D	1.2	1.2	1	1	0
	NOT REQUIRED	1	1	1	1	1

# FIG.15



0998254-11004

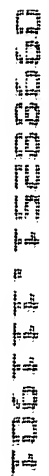
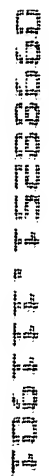
[illegible][illegible]

FIG. 17

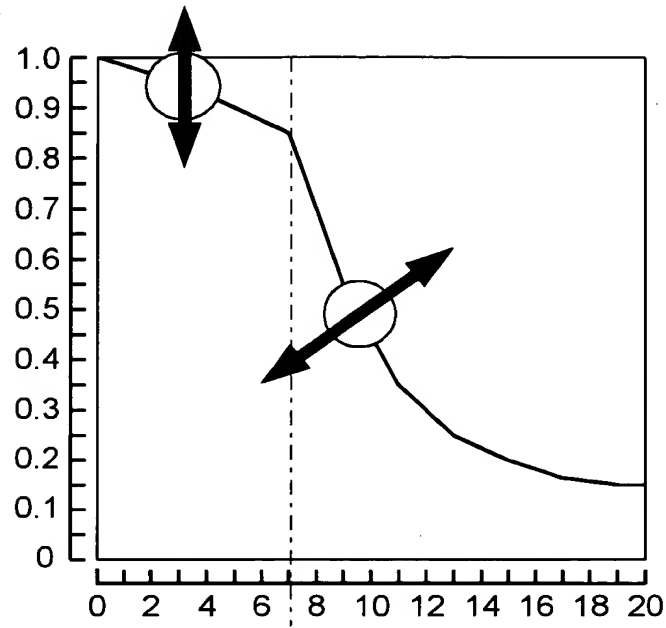


FIG. 18

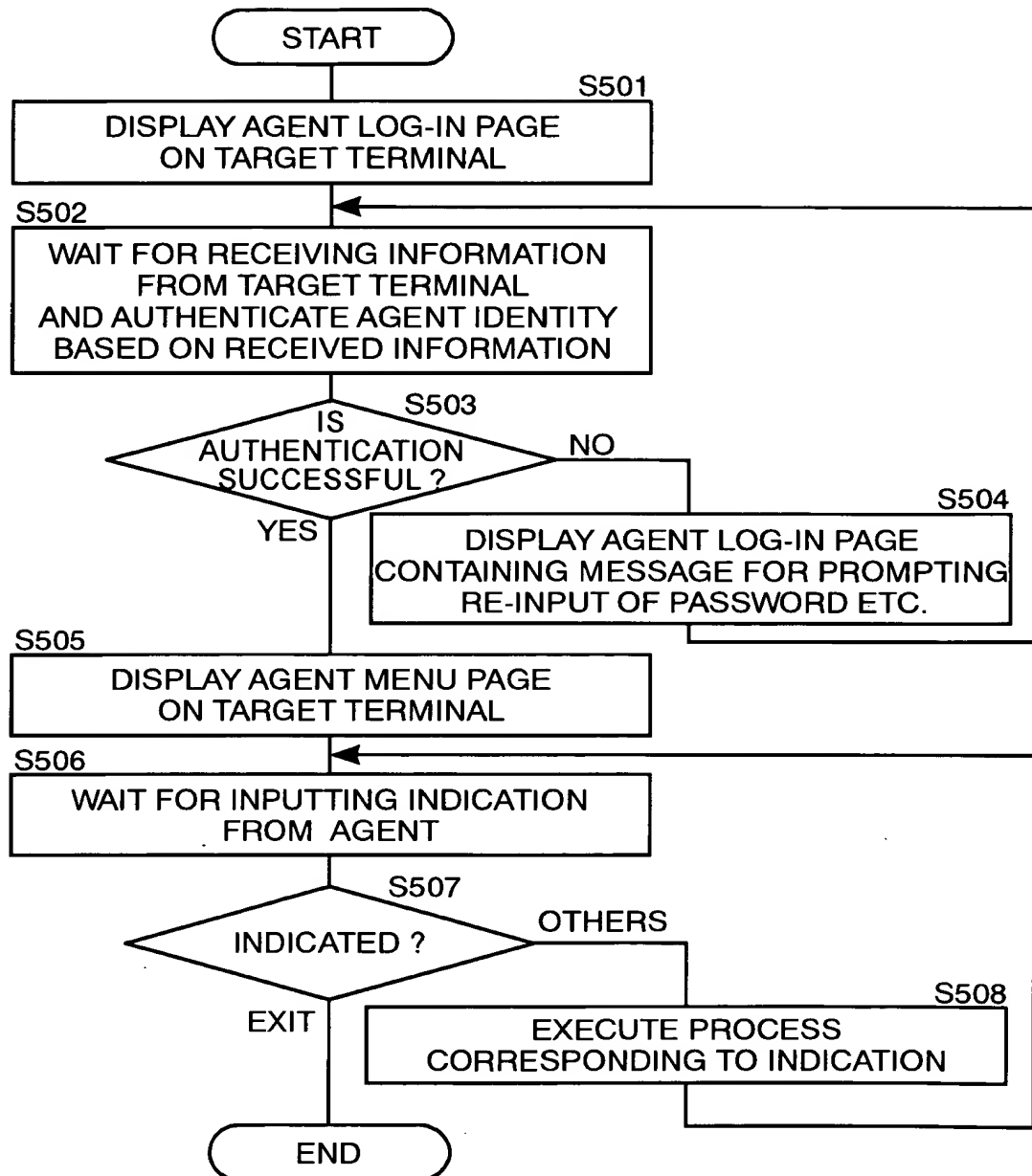




FIG. 19

50

51

52

53

### CUSTOMER LIST

SCORE	MEETING COUNTS	MEMBERSHIP REGISTERED DATE	PURCHASE PERIOD	VISIT COUNTS	SEARCH COUNTS	<hot Lv>	AT-ONCE PROMOTION
89	3	2002/9/16	IMMEDIATE	96	652	A	<input type="checkbox"/>
75	8	2001/12/1	WITHIN 6 MONTHS	22	382	B	<input type="checkbox"/>
64	112	2002/2/4	WITHIN ONE YEAR	46	664	C	<input type="checkbox"/>
48	9	2001/8/9	IMMEDIATE	5	20	A	<input type="checkbox"/>
36	12	2003/9/4	WITHIN 3 MONTHS	2	55	C	<input type="checkbox"/>
25	64	2002/7/7	WITHIN 3 YEARS	58	94	D	<input type="checkbox"/>
10	25	2001/4/4	IMMEDIATE	36	68	E	<input type="checkbox"/>

AT-ONCE PROMOTION

### DETAILED INFORMATION

MANAGEMENT NUMBER: 65468  
 TYPE: DETACHED HOUSE  
 APPLICATION: COOKING  
 LOCAL DISTRICT: NAKADAI, ITABASHI-KU  
 PRICE: 48,000,000yen  
 TRAFFIC: 3 MIN. FROM NARIMASU ST., TOUJO LINE  
 AREA: SOUTH 6 M  
 BUILT-YEARS: 6  
 DIRECTION: SOUTH,  
 LAYOUT: 4LDK  
 TRANSFER DATE: IMMEDIATE RIGHT: OWNERSHIP  
 REMARKS: ORIGIN OF STATION, CORNER LOT,  
 LAND FOR REZONING

LAYOUT

EXTERIOR

6-MAT  
WESTERN  
STYLE

7-MAT  
WESTERN  
STYLE

6-MAT  
JAPANESE  
STYLE

10-MAT  
DINING/KITCHEN

FIG. 20

60

<p>[DETERMINATIVE CONDITIONS]</p> <p>FACILITY: INSTITUTION FOR PRIVATE LESSON IN PAINTING, CONSUMPTION: EXTENSIVE COMMERCIAL ZONE</p>	<p>[HIGH IMPORTANCE CONDITIONS]</p> <p>RAILWAY: OHEDO LINE (HIKARIGAOKA ST. ~ NERIMA ST.) LAYOUT: LARGER THAN 15-MAT LD WALK: WITHIN 10-MIN ACCESS</p>	<p>MODIFY/ADD PROPERTY INFORMATION</p>
<p>[INDISPENSABLE CONDITIONS]</p> <p>PRICE: 36,000,000 ~ 43,000,000 YEN LOCAL DISTRICT: OHEMACHI ST., WITHIN 45-MIN ACCESS LAYOUT: 4LDK OR 4LDK + S, ENVIRONMENT: QUIET RESIDENT TOWN TYPE: CONDOMINIUM, DETACHED HOUSE</p>	<p>[LOW IMPORTANCE CONDITIONS]</p> <p>LAYOUT: STOREROOM PROVIDED SPACE: 85m<sup>2</sup> BUILT-YEARS: WITHIN 8 YEARS VIEW: SEA IS VISIBLE LAYOUT: JAPANESE ROOM PROVIDED</p>	<p>PAD COMMENT TO CUSTOMER</p>
<p>SCORE: 89 PURCHASE PRICE ZONE: 20,000,000 ~ 48,000,000 DESIRED TYPE: NEW OR USED HOUSE DESIRED TYPE: CONDOMINIUM, DETACHED HOUSE PURCHASE DATE: IMMEDIATE, NEGOTIATION PHASE: OBSERVATION NUMBER OF FAMILY MEMBERS: 4 CHILDREN: 2 AGE: 39</p> <p>eaDirect: 9:00 ~ 19:00 AVAILABLE HOUSING: RENTAL CONDOMINIUM NUMBER OF LIVING YEARS: 3 YEARS EXAMINATION OF LOAN: TEMPORARY EXAMINATION OK REASON FOR PURCHASE: PRESENT SPACE IS NARROW APPLICATION OF BUILDING: FOR RESIDENT NEAREST ST AT WORKING PLACE: OHEMACHI NECESSARY STOREROOM AREA: 3 MATS</p>		<p>CONTACT CUSTOMER</p>

61

62

63

FIG. 21

\*\*\* REAL ESTATE BRANCH OFFICES  
 URAWA BRANCH, OHMIYA BRANCH, TAKIHARA BRANCH,  
 HONJO BRANCH, KUMAGAYA BRANCH, TAKASAKI BRANCH,  
 ITABASHI BRANCH, IKEBUKURO BRANCH

\*\*\* REAL ESTATE URAWA BRANCH OFFICE

IN-CHARGE PERSON	RAILWAY	NEAREST STATION	BY BUS and/or WALK (MIN.)	PRICE	LAYOUT	AREA	TYPE	PARKING	BUILT-YEARS	DEALER	DETAILS	NEGOTIATION PHASE	OPEN TO PUBLIC
UMEBAYASHI	ODAKYU LINE	MACHIDA	12	3600	3LDK	88	DETACHED HOUSE	PROVIDED	11	XXXXXXXX	DETAILS	NO ACCESS	<input type="checkbox"/>
HARA	TOEI MITA LINE	TAKASHI-MADAIIRA	5	3950	4LDK	95	DETACHED HOUSE	PROVIDED	8	XXXXXXXX	DETAILS	OBSERVATION	<input type="checkbox"/>
NAKAJIMA	OHEDO LINE	HIKARI-GAOKA	9	3800	3LDK	101	DETACHED HOUSE	PROVIDED	5	XXXXXXXX	DETAILS	EXAMINATION OF DETAILED INFORMATION	<input type="checkbox"/>
TAMAZAWA	SEIBUKE-BUKURO LINE	KAMI-SHYAKUJII	8	3450	4LDK	99	DETACHED HOUSE	PROVIDED	8	XXXXXXXX	DETAILS	NEGOTIATION ABOUT PRICE	<input type="checkbox"/>
NAKANIWA	OHEDO LINE	NERIMA	7	3200	4LDK	88	CONDO-MINIMUM	NOT PROVIDED	3	XXXXXXXX	DETAILS	TEMPORARY APPLICATION FOR LOAN	<input type="checkbox"/>